

Toolkit

Networking scripts that don't feel scripted

Conversation starters that create genuine dialogue

The goal is not to memorise lines.

The goal is to open doors.

Use these naturally and adapt them to your voice.

Opening the conversation

- ☑ "What's been keeping you busy lately?"
- ☑ "How did you get into your industry?"
- ☑ "What's something you're working on that excites you?"
- ☑ "What's been the biggest shift in your field over the last year?"

These questions invite stories, not one-word answers.

Deepening the conversation

- ☑ "What part of that do you enjoy most?"
- ☑ "What's the biggest challenge in that space at the moment?"
- ☑ "If you could improve one thing in your industry, what would it be?"

This shows genuine curiosity and builds trust.

Offering value naturally

- ☑ "That reminds me of someone you might find helpful."
- ☑ "I recently came across a resource that could support that."
- ☑ "Would it help if I introduced you to...?"

Support first. Ask later.

Exiting gracefully

- ☑ "I've really enjoyed this conversation. I'd love to continue it another time."
- ☑ "Let's stay connected. May I reach out next week?"
- ☑ "I'm going to circulate a little more, but thank you for sharing that."

Leaving well is just as important as starting well.

Final reminder

You don't need perfect words.

You need genuine interest.

When your intention is connection, the right words usually follow.

👉 For more insights, you can [download the ebook *Networking without the awkwardness* here.](#)